



# TOWN OF BLOWING ROCK

1036 Main Street • Post Office Box 47 • Blowing Rock, NC 28605

## MEMORANDUM

TO: Mayor Lawrence and Members of the Town Council

FROM: Ed Evans, Town Manager

SUBJECT: #1) Bids - FY 2017-18 Capital Equipment  
#2) Financing Proposals

DATE: August 8, 2017

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### **1) BIDS – FY 2017-18 CAPITAL EQUIPMENT**

#### **Police: (2) Vehicles w/Equipment and Camera**

Police Chief Tony Jones distributed request for proposals to law enforcement dealerships for bids for two (2) new 2017 Ford Utility Police Interceptor SUV (with emergency equipment- one marked and one unmarked), which were included in the FY 2017-18 Budget as well as the Fleet Replacement Schedule.

Staff recommends that the bid be awarded to low bidder Asheville Ford (NC Sherriff's Association Procurement Program) for \$28,197.38 each, excluding graphics, emergency equipment including camera, tax, title and tags. Total for both vehicles including graphics, emergency equipment including camera, tax, title and tags would be **\$84,801**.

#### **Public Works- Street: Tractor w/Plow and Wheeled Loader**

Public Works and Utilities Director Mike Wilcox received quotes for a Tractor w/plow and a wheeled loader, which were included in the FY 2017-18 Budget as well as the Fleet Replacement Schedule.

Staff recommends that the bid for the Tractor with plow be awarded to James River Equipment (only vendor found that offers front mounted blade) for a John Deere 3039R Compact Utility Tractor w/Front Mounted Blade for **\$34,985** (does not include sales tax).

The bid for the Wheeled Loader is recommended to be awarded to low bidder Carolina Environmental Systems, Inc. for a Caterpillar 908M Compact Wheeled Loader for **\$88,323** (does not include sales tax).

#### **Public Works- Sanitation: Garbage Truck**

Public Works Director Mike Wilcox received quotes for a Garbage Truck, which was included in the FY 2017-18 Budget as well as the Fleet Replacement Schedule.

Staff recommends that the bid for the Garbage Truck be awarded to NC State Contract vendor Carolina Environmental Systems Inc. for a 2018 Freightliner M2-106 w/Heil PT1000 18 Cubic Yard Rear Loading Body for \$147,319.98 (plus tax, tag & Title). Total including tax, tag & title is **\$151,746**.

**Parks & Recreation: Vacuum Mower**

Parks and Recreation Director Jennifer Brown requested proposals for a Vacuum Mower which was included in the FY 2017-18 Budget.

Staff recommends that the bid be awarded to low bidder Killians Heritage for a Toro 74312 800 series mower with hopper for a total of **\$12,050**.

**Water/Sewer Plant Operations: Truck**

Public Works & Utilities Director Mike Wilcox requested bids for a 1500 Chevrolet truck which was included in the FY 2017-18 adopted budget and replacement schedule.

Staff recommends bids be awarded to low bidder Dick Shirley Chevrolet in the amount of \$32,968.93 not including tax, tag and title. The total cost of the vehicle including tax, tag & title would be **\$33,090**.

**2) FINANCING PROPOSALS**

4 Year not to exceed \$405,000

The Town of Blowing Rock has requested financing proposals from nine (9) area banks to finance the acquisition of capital vehicles approved in the FY 2017-18 Budget.

The responses received are as follows:

<b>Bank</b>	<b>Rate</b>	<b>Fees</b>
BB&T	2.07%	\$0.00
Capital Bank	2.35%	\$1,000.00
First Citizens Bank	No Bid	No Bid
First National Bank	2.30%	\$0.00
PNC	2.82%	\$250.00
<b>SunTrust</b>	<b>1.98%</b>	<b>\$250.00</b> **Proposal Subject to Credit Approval**
United Community Bank	No Bid	No Bid

We recommend the financing bid be awarded to SunTrust Bank for 1.98%.