FINANCIAL REPORT AS OF DECEMBER 31, 2018

Financial Overview

Please find reported, we are 50% into fiscal year 2018-2019. Collections of 2018 property taxes total \$3,409,048 or 81% (this is 11% more collections at this point in the fiscal year than last year at this time- this is partly due to the influx of tax pre-payments made this year vs last year) of budget at this time. With collections being one month in arrears, we have collected five months of motor vehicle taxes for the new fiscal year, with collections at \$45,503 or 57% (this is 9% more collected at this point in the fiscal year than last year at this time) of budget.

Sales tax revenues are collected two months in arrears, with \$612,925 or 34% (this is 1% higher collected at this time than last year at this time) of budget collected at this time. Building permit collections are at \$35,836 or 51% of budget, and zoning fees are at \$4,355 or 43%, these numbers are consistent with budget pace, but lower than last year. Last year's spikes in building permit fee revenue was due to new developments such as the Chestnut Development Partners project on Chestnut Dr., while zoning fee increases were associated with the spike in new home applications seen during last fiscal year and conditional zoning application fees.

The fourth utility billing of the new fiscal year will occur in late February, billings for the current fiscal year are at \$456,646 or 49% and \$385,026 or 51% for water and sewer charges respectively. This is about 2% below last year's budget pace for Water and 1% below budget pace for Sewer charges. Water and sewer connection fees collected to date are at \$20,550 or 121% and \$29,047 or 182% respectively. While lower than last year's collections, these fees are still above budget due to remaining fees associated with the Chestnut Ridge Development Partners project on Chestnut Dr. being collected this year. As a note, these fees are collected as each permit is issued per building.

Overall expenditures for the General Fund are at 46% (1% below last year at this time) and 35% (moderately higher than last year at this time due to the AMI project funding being allocated in the FY 2017-18 budget, but the project not approved for moving forward, when compared to a more typical year of spending it is approximately 5% below budget pace for this time of year) for the Water/Sewer Fund. Overall revenue for the General Fund is at 63% (approximately 2% above last year at this time) and 43% (14% up this year compared to last, due to AMI budgeted revenues not being charged as planned) for the Water/Sewer Fund. Since many of our revenues are collected in arrears, these totals are somewhat expected at this point in the fiscal year. As previously mentioned, debt service payments are related to the elevation seen in the Public Building department but the overall budget for this department is not anticipated to be over budget at the end of the year based on projections at this time. All other department expenditures are in line with budget at this time. See the attached report for departmental breakdowns.

Attached is the monthly financial report in numbers. Please let me know if you have any questions on these reports.

Department Activity Notes

We have also begun year end processing and required reporting and our annual record retention rotation as time allows.

Bond project review and planning for the third issuance anticipated this April is underway with the topic planned to be covered at the January Town Council planning retreat.

A draft budget timeline has been produced and is currently being finalized.

The Town's audit has been submitted to the NC Local Government Commission with plans for an audit presentation by the Town's auditor at the February 2019 Town Council meeting.

The Town will need to begin the process of seeking another auditor starting in January. Plans are underway to discuss the topic and obtain Council directive at the Town Council Retreat.

Thank you,

Nicole M. Norman Finance Officer

TOWN OF BLOWING ROCK FINANCIAL SUMMARY REPORT

As of December 31, 2018, 50% of Fiscal Year 2018-2019

GENERAL	FUND		
	Annual	Actual	Y-T-D %
REVENUES	Budget	to Date	Collected
Current Year Levy of Property Taxes	\$ 4,194,204	\$ 3,409,048	81.28%
Motor Vehicle Taxes	80,030	45,503	56.86%
Utilities Franchise Taxes	366,165	101,085	27.61%
Local Option Sales Taxes	1,806,900	612,925	33.92%
Fund Balance Appropriated			0.00%
All Other Revenues	1,755,108	1,030,966	58.74%
	\$ 8,202,407	\$ 5,199,528	63.39%
	Annual	Actual	Y-T-D %
EXPENDITURES	Budget	to Date	Spent
Governing Board	\$ 53,068	\$ 19,855	37.41%
Central Government	1,855,545	530,676	28.60%
Public Buildings	647,850	521,090	80.43%
Administrative/Finance	420,102	206,542	49.16%
Police	1,329,596	653,623	49.16%
Emergency Services	1,100,314	523,128	47.54%
Planning and Inspections	293,159	146,243	49.89%
Street	1,193,846	572,933	47.99%
Sanitation	434,074	199,207	45.89%
Parks and Rec/Landscaping	874,853	403,744	46.15%
	\$ 8,202,407	\$ 3,777,042	46.05%
Y-T-D FUND BALANCE INCREASE (DECREASE)	\$ -	\$ 1,422,486	
Property Tax Collection As a Percentage of Total Levy (Motor Vehicles Not Included) FY 2018 79.80%	<u>FY 2017</u> 98.58%	<u>FY 2016</u> 99.02%	FY 2015 98.66%
WATER AND SE	WER FUND		= = = = = = = = = = = = = = = = = = = =
	Annual	Actual	Y-T-D %
REVENUES	Budget	to Date	Collected
Water Revenue	\$ 938,716	\$ 456,646	48.65%
Sewer Revenue	743,716	382,026	51.37%
Connection Fees	33,000	49,597	150.29%
All Other Revenues	388,412	20,320	5.23%
	\$ 2,103,844	\$ 908,588	43.19%
	Annual	Actual	Y-T-D %
EXPENDITURES	Budget	to Date	Spent
Administrative	\$ 639,138	\$ 184,490	28.87%
Plant Operations	935,896	404,948	43.27%
Field Operations	393,175	155,739	39.61%
Transfer to Capital Projects	135,635	-	0.00%
	\$ 2,103,844	\$ 745,177	35.42%
Y-T-D FUND BALANCE INCREASE (DECREASE)	\$ -	\$ 163,411	